Pricing Guide

for Avanti, AvantiFlex and FreeAXP

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Migration Specialties Europe

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migrationspecialtieseurope

VIRTUAL

Pricing Guide

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1 Prices

| Item | EUR |
|--|-----------|
| FreeAXP Software Kit | Free! |
| Avanti Software Kit (175 license units) | €6,475.00 |
| AvantiFlex Software Kit (10 license units) | €695.00 |
| AvantiFlex License Unit (1 license unit) | €69.50 |
| Avanti, AvantiFlex or FreeAXP Annual Support Contract (1st system) | €1,110.00 |
| Avanti, AvantiFlex or FreeAXP Annual Support Contract (additional system) | €555.00 |

Prices are subject to change without notice. All prices are in Euro.

2 Descriptions

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2.1 FreeAXP Software Kit

FreeAXP provides a virtual AlphaServer 400 free to download for personal and commercial use from <u>www.migrationspecialties.nl</u>. FreeAXP is provided without warranty or support. Standard annual paid software support is available.

2.2 Avanti Software Kit

The Avanti software kit includes 175 license units. Enough for an emulator with 1 CPU supporting the EV4, EV5, and EV6 instruction sets, up to 3GB memory, 1-3 NIC, 1-3 Narrow/Wide SCSI controller, 1-45 disks, 2 virtual or physical serial ports. Avanti provides a commercial virtual AlphaServer 400. The kit includes software, documentation, and a registry-based license key. The software ships with a 30-day manufacturer warranty. Standard annual paid support is available.

2.3 AvantiFlex Software Kit

Base Package: 1 CPU supporting the EV4, EV5, and EV6 instruction sets, 128MB memory, 2 NIC, 1 Narrow SCSI, 1-7 disks, 2 virtual serial ports, 10 license units. AvantiFlex provides al la carte usage of Avanti features via purchase of sufficient license units. The kit includes software, documentation, and a registry-based license key. The software ships with a 30-day manufacturer warranty. Standard annual paid support is available.

2.4 AvantiFlex License Unit

Enable additional AvantiFlex features through the purchase of supplementary license units. Available in increments of 5 units. See the AvantiFlex License Unit Utilization section for details.

| Virtual Component | License Units |
|---|---------------|
| JIT (enhanced CPU performance) | 60 |
| 512 MB Memory | 10 |
| Additional SCSI Controller (narrow or wide) | 10 |
| Tape Drive | 10 |
| Additional Network Controller) | 5 |
| 2 Physical Serial Ports | 10 |

ISA Controller with 5 Additional Serial 10 Ports

2.5 Annual Support Contract

Annual software support contract covering product updates, support services, and 8 – 5 CET, M – F response via telephone and e-mail. Dutch national holidays excluded. You pay full price for the first Virtual Alpha system, and half price for each additional system.

Avanti and AvantiFlex include a 30-day product warranty. Additional coverage is available via the Avanti Annual Software Support Contract described above.

Customers that decide to purchase an annual support contract after their warranty or existing support contract has expired must pay for coverage from the expiration date forward. For example, if a customer renews a support contract that lapsed 1.5 years ago, they would need to pay for 2 years of coverage to become current.

3 AvantiFlex License Unit Utilization

An AvantiFlex base package includes 10 license units. A customer could immediately create one of the following configurations using the base package:

- Virtual Alpha configured with 512MB of memory.
- Virtual Alpha configured with two Narrow SCSI controllers (14 disks).
- Virtual Alpha configured with 3 NICs.
- Virtual Alpha configured with 2 physical serial ports.

To add additional Avanti features, additional license units are required. Here are two sample AvantiFlex configurations and the additional license units required to create them. Remember, AvantiFlex already includes 10 license units in the base package.

| Configuration | Additional License Units | Total License Units | | |
|---|--------------------------------|---------------------------|--|--|
| Virtual Alpha configured with 1GB of memory | 10 | 20 | | |
| Virtual Alpha configured with: | | | | |
| • 512MB of memory (10 units) | 70 | 80 | | |

- JIT (60 units)
- Physical Serial Ports (10 units)